



IOWA LAND

COMPANY



ABOUT IOWA LAND COMPANY

At Iowa Land Company, our approach is like that of a farmer: prepare, do the hard work and when the time comes, enjoy a successful harvest.

We're a farmland and hunting land real estate company and helping connect buyers and sellers of Iowa land is our specialty. As a team of native Iowans, our boots only know Iowa dirt. Where we come from, there are no silver spoons and deals are struck with a handshake and an honest man's word.

Our team of blue-collar land experts combine years of real estate experience with the latest technology and marketing innovations to give you a modern real estate service unmatched in the Hawkeye State.

Whether you're looking to sell or buy Iowa land, we're here to help. And by help, we mean we want to earn your business.

At Iowa Land Company, we know that whether you're selling or buying Iowa land, one of the largest financial transactions of your lifetime is approaching. And like any harvest, a lot of work comes first. Our commitment is to be true to you so your hard work pays off and your harvest is successful. We are Iowa Land Company and we are #TrueToTheHarvest.

#TRUETOTHEHARVEST

IOWA LAND



We like to think that when God created mankind, he needed a way to feed us, so he made Iowa.

Farm and hunting land makes up more than 33 million of our state's 36 million total acres. From fertile tillable land, to prime wildlife habitat filled with trophy whitetails, Iowa was built to produce a bountiful harvest.

To walk in boots caked with Iowa dirt is a privilege. To sit on an Iowa ridge and watch the sunset is true beauty. To own land in Iowa is to be closer to God.

#TRUETO THE HARVEST

A photograph of three hunters in a field of tall green grass and weeds. They are wearing hats and carrying bows. The sky is blue with white clouds. The text 'READY TO SELL IOWA LAND?' is overlaid on the right side of the image.

READY TO SELL IOWA LAND?

As a seller, we'll work one-on-one with you to establish your goals and determine the best approach for selling your property, as we offer both auction and traditional real estate listing services.

Once we've made a decision together, our marketing machine begins. Our tactical marketing efforts combine proven traditional tactics locally, and modern digital efforts nationally, ensuring thousands of interested people know your property is for sale. We keep you informed and engaged through the entire process, providing you with updates and the latest developments with your property.

And when a potential buyer contacts us, they'll be speaking to a seasoned Iowa hunter who can clearly articulate the selling points of your property and the trophy hunting potential of your land. If you're selling hunting land, you need a hard-working hunting land expert representing you.

We prepare, do the hard work and when the time comes, we enjoy a successful harvest - a harvest that accomplishes your goals.

#**TRUE**TO**THE**HARVEST



READY TO BUY IOWA LAND?

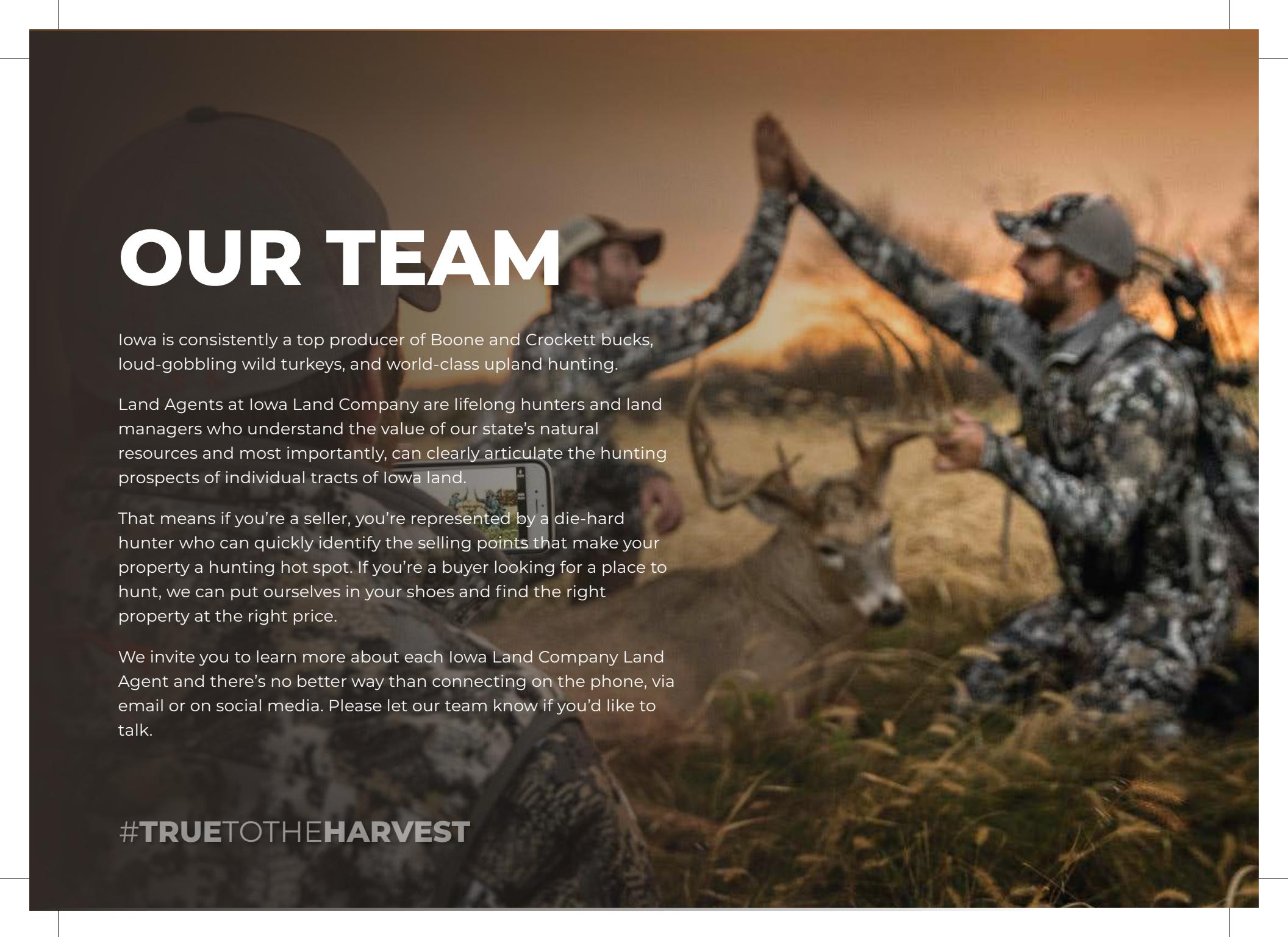
At Iowa Land Company, our complete focus is on rural Iowa property - from tillable farm ground, to recreational hunting property - land is our life's work.

As a buyer represented by Iowa Land Company, we'll work one-on-one with you to determine your goals so we can guide you to a property purchase that meets them. Our blue-collar work ethic shines during the buying process as we work relentlessly to find the right property for you.

If you're looking for hunting land, you need an experienced hunter working for you that understands the features and benefits of individual properties and the trophy potential held within. We are lifelong hunters and land managers who know what it takes to produce world-class hunting in Iowa.

When we find a property of interest to you, expect our boots to get muddy with the dirt you intend to purchase...before you make an offer. Our expertise in Iowa land protects you and assures that your goals are met before any contract gets signed.

#TRUETO THEHARVEST



OUR TEAM

Iowa is consistently a top producer of Boone and Crockett bucks, loud-gobbling wild turkeys, and world-class upland hunting.

Land Agents at Iowa Land Company are lifelong hunters and land managers who understand the value of our state's natural resources and most importantly, can clearly articulate the hunting prospects of individual tracts of Iowa land.

That means if you're a seller, you're represented by a die-hard hunter who can quickly identify the selling points that make your property a hunting hot spot. If you're a buyer looking for a place to hunt, we can put ourselves in your shoes and find the right property at the right price.

We invite you to learn more about each Iowa Land Company Land Agent and there's no better way than connecting on the phone, via email or on social media. Please let our team know if you'd like to talk.

#TRUETO THE HARVEST

The background image shows two hunters in camouflage gear standing in a snowy field. One hunter on the left is wearing an orange safety vest and holding a rifle. The other hunter on the right is pointing towards the right. In the foreground, there is a deer head with large antlers. The scene is set in a wooded area with bare trees and a clear sky.

TRUE TO THE HARVEST

Whether you're selling or buying Iowa land, a large financial transaction is upon you - perhaps the biggest of your life. The importance and magnitude of the decisions you'll make along the way cannot be taken lightly.

When you're represented by Iowa Land Company, we maintain a laser focus on guiding you to decisions that are in your best interest and accomplish your goals.

A season of harvest is approaching and we want you to enjoy the fruits of your labor.

At Iowa Land Company, we are true to the harvest.

#TRUETO THE HARVEST

LISTING SERVICES

An aerial photograph of a river meandering through a dense forest. The trees are in various stages of autumn, with some showing bright yellow and orange foliage, while others are still green. The river reflects the surrounding landscape and the sky. The overall scene is peaceful and scenic.

A farmer cannot control the price of a bushel of corn or soybeans. Likewise, land is a commodity with a market that tends to dictate price, and like grain, it can fluctuate.

At Iowa Land Company, we offer both auction and listing services so we have a selling solution no matter the circumstances.

We start the process by listening to our clients and establishing a clear understanding of their goals. Based on those goals, changing market conditions, comparable properties nearby and our past experience, we make a recommendation whether to auction or list.

Supply and demand drives the price of a commodity and it's absolutely true of land.

We make our recommendation based on which selling strategy can create the most demand for an individual property.

#TRUETO THE HARVEST

OUR MARKETING

At Iowa Land Company, we blend proven, traditional marketing tactics with the latest tech tools in digital marketing to produce an auction experience unmatched by other firms.

You'll see our signs and ads in all the small town places you'd expect so the local community knows when a property is for sale.

But in today's fast-paced world, a commitment to digital marketing is a must to create high demand.

IowaLandCompany.com is a trusted resource for browsing land for sale, learning about our company and learning about Iowa land. From aerial video tours to breathtaking property photography, you'll immediately notice the professionalism and attention-to-detail we apply to each property.

Our responsive website displays and functions smoothly whether browsing on a desktop, tablet or mobile device, meaning you can view a property thoroughly and contact us quickly.

You'll also find us on Facebook and Instagram where we connect with landowners and potential land buyers and provide entertainment, education and news centered around Iowa land.

Each tool and strategy strengthens our network of buyers and sellers and allows us to provide a real estate service that's unmatched in Iowa.

#TRUETOTHEHARVEST

DON'T JUST TAKE OUR WORD FOR IT

HERE'S WHAT PAST CLIENTS THINK

"Nick Skinner, of Iowa Land Company, recently sold my farm. At first, I thought it would be easy to generate a clear title, but there were several complications buried in the paperwork as we went through the process of updating the abstracts. Most of the issues dated back many years to transactions that had nothing to do with me. Nick worked through the process like a pro and took the property all the way to closing with no issues. Every property is different, I am sure, but this one had a lot of moving parts and Nick handled it like he had done this a few times – and I am sure that he has. You want someone like that when selling your land. You never know what will come up during the process. You need someone with patience and experience to get both buyer and seller through to the closing."

-BILL WINKE

"Nick and Cody found me the perfect piece of hunting ground that I had wanted all my life. They first listened to my wants and needs and then identified several farms that they thought would fit the bill. We thoroughly walked through each property. They knew the properties well and were very helpful in identifying access points, food plot locations and potential stand set ups. These guys are hard core hunters and it shows. Once I found the farm I wanted they guided me through negotiations and finally to an accepted offer and a smooth closing. Cody and Matt were extremely professional in all aspects of the transaction. These are some of the most hard working, down to earth guys I have ever come across and I would highly recommend them to anyone looking to buy or sell."

-PAUL KITSLAAR

#TRUETOTHEHARVEST

MORE CLIENT REVIEWS

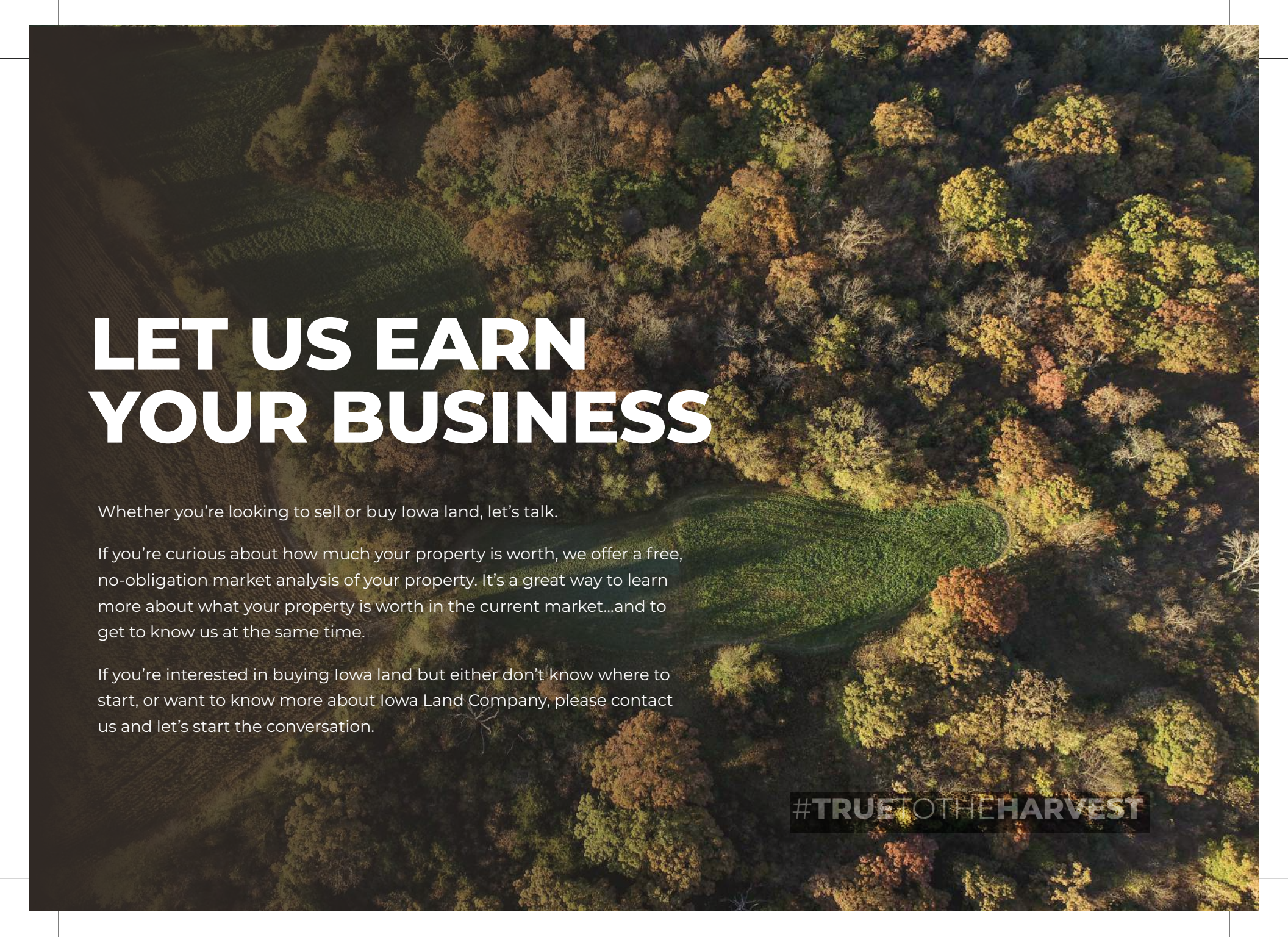
"I would like to thank Iowa Land Company (especially Nick & Cody Skinner) for assisting in the sale of our 780 acres of Iowa farmland / hunting ground. They were very professional in all aspects, from setting up the listing with the drone video and photos and on through the rest of the sale. I appreciated the way they handled the sale without any pressure, as it was very difficult to part with the land. Again, I wanted to thank the Skinner boys for their hard work."

-DEAN FARMS SOUTH LLC

"Just wanted to thank you again for the successful sale of our farm. After dealing with several real estate companies throughout the course of our investing and farming career, it is apparent that Iowa Land Company is leaps and bounds ahead of any we have found yet. The professionalism, and the up front honesty both Nick and Iowa Land Company had shown throughout the process of the sale will not be forgotten, and I can guarantee that Iowa Land Company will be the first call I make when looking for another piece of Iowa dirt. The two most important characteristics of a SUCCESSFUL real estate company, in my opinion, are #1 knowledge of the market and #2 understanding people, and it is evident through how they dealt with us both Nick and Iowa Land company excel in both aspects. I highly recommend using Iowa Land Company if you are interested in either buying or selling dirt in Iowa, you will not be disappointed."

-STEVEN MCBEE

#TRUETO THE HARVEST

An aerial photograph of a landscape. The majority of the image is a dense forest with trees in various shades of green, yellow, and orange, indicating autumn. In the lower-left quadrant, there is a distinct, roughly oval-shaped green field or clearing. The overall lighting is soft, and the colors are rich and saturated.

LET US EARN YOUR BUSINESS

Whether you're looking to sell or buy Iowa land, let's talk.

If you're curious about how much your property is worth, we offer a free, no-obligation market analysis of your property. It's a great way to learn more about what your property is worth in the current market...and to get to know us at the same time.

If you're interested in buying Iowa land but either don't know where to start, or want to know more about Iowa Land Company, please contact us and let's start the conversation.

#TRUE TOTHEHARVEST



Fort Dodge Office

320 A Street
Fort Dodge, Iowa 50501

Urbandale Office

2540 106th Street Suite 201
Urbandale, Iowa 50322

Vinton Office

1705 D Street West Suite 3
Vinton, Iowa 52349

Carroll Office

805 N Main Street
Carroll, Iowa 51401

Grundy Center Office

717 G Avenue
Grundy Center, Iowa 50638